

## APPENDIX C

### Proposed package prices

*New service*

*New service*

*New service*

*New service*

	Non-vatable alone	including VAT	Everything becomes vatable if any package bought, including the ceremony						
Packages 2018/2019	Marriage Ceremony	For calculations only	Bronze	Silver	Silver Plus	Gold	Gold Plus	Platinum	Platinum Plus
What's included	Ceremony only	Ceremony only	Champagne for 6 (soft drink alternatives available), VIP lounge, stairs for photos, marriage ceremony	Drinks toast, marriage ceremony	Drinks toast, marriage ceremony + VIP	Extended drinks toast with canapes*, staff to serve both, marriage ceremony	Extended drinks toast with canapes*, staff to serve both, marriage ceremony, VIP	Exclusive reception room hire**, marriage ceremony	Exclusive reception room hire**, marriage ceremony, VIP
<b>Evelyn room (30)</b>									
Mon-Thu	£300.00	£360.00	£470.00	£680.00	£790.00	£820.00	£930.00	£1,060.00	£1,170.00
Fri-Sun	£425.00	£510.00	£640.00	£850.00	£980.00	£1,010.00	£1,140.00	£1,260.00	£1,390.00
Bank Hol	£550.00	£660.00	£810.00	£1,020.00	£1,170.00	£1,320.00	£1,470.00	£1,650.00	£1,800.00
<b>Ainsworth room (60)</b>									
Mon-Thu	£350.00	£420.00	£530.00	£960.00	£1,070.00	£1,100.00	£1,210.00	N/A	
Fri-Sun	£475.00	£570.00	£700.00	£1,150.00	£1,280.00	£1,310.00	£1,440.00		
Bank Hol	£600.00	£720.00	£870.00	£1,345.00	£1,495.00	£1,620.00	£1,770.00		

**LM decision:**

**To be approved**

**To be approved**

**To be approved**

**To be approved**

**To be approved**

**To be approved**

**To be approved**

\* Charged on top of package cost, with commission to us as with catering for exclusive. See \*\* below.

\*\* Approved caterers contract directly with the customer (as per current arrangement) and we get commission at 10% of total invoiced by the caterer.